

BID TABULATION
 35-21 "SOAP SANITIZING PRODUCTS"

GROUP 1: SOAP				1		2		3		4		5		6		7		8		9		10		
				GENESIS PRODUCTS		VARIGARD, LLC		MALOR & COMPANY INC		UNITED MEDCO		AMERICAN OSMENT		BUDGET JANITORIAL SUPPLY		AMERICAN SOLUTIONS FOR BUSINESS		TURNER SUPPLY		SMITH & ASSOCIATES ENTERPRISE		ALABAMA INDUSTRIES FOR THE BLIND (AIB)		
ITEM #	DESCRIPTION	UOM	QTY	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	
1	Dial Bar Soap, unwrapped, deodorant type, 20 - 2.5 oz bars/case, Dial, #k258A202 or approved substitute - See page two (6) of this bid for substitution requirements. *NOTE: MUST BE PALLETIZED	CASE	500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4.80	\$ 2,400.00	\$ 45.92	\$ 22,960.00	\$ 53.60	\$ 26,800.00	\$ 53.03	\$ 26,515.00	\$ 54.40	\$ 27,200.00	\$ 58.40	\$ 29,200.00	\$ 64.63	\$ 32,315.00	
Manufacturer & Product #:														Dial #00197		Dial #DIA00098; 200 ea. per case		Dial #K258A202		200 bars/case		DIA258A202		
GROUP 1 PURCHASING TOTALS				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4.80	\$ 2,400.00	\$ 45.92	\$ 22,960.00	\$ 53.60	\$ 26,800.00	\$ 53.03	\$ 26,515.00	\$ 54.40	\$ 27,200.00	\$ 58.40	\$ 29,200.00	\$ 64.63	\$ 32,315.00	
GROUP 1 BIDDER'S TOTALS				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4.80	\$ 2,400.00	\$ 45.92	\$ 22,960.00	\$ 53.60	\$ 26,800.00	\$ 53.03	\$ 26,515.00	\$ 54.40	\$ 27,200.00	\$ 58.40	\$ 29,200.00	\$ 64.63	\$ 32,315.00	
GROUP 2: HAND SANITIZER				1		2		3		4		5		6		7		8		9		10		
				GENESIS PRODUCTS		VARIGARD, LLC		MALOR & COMPANY INC		UNITED MEDCO		AMERICAN OSMENT		BUDGET JANITORIAL SUPPLY		AMERICAN SOLUTIONS FOR BUSINESS		TURNER SUPPLY		SMITH & ASSOCIATES ENTERPRISE		ALABAMA INDUSTRIES FOR THE BLIND (AIB)		
ITEM #	DESCRIPTION	UOM	QTY	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	
2	Purell Hand Sanitizer, 8 oz. bottles, 4 count or approved equal.	CASE	10	\$ 1.45	\$ 14.50	137.17/1 Case - 16 Oz. Bottles	\$ 137.17	\$ -	\$ -	\$ 9.00	\$ 90.00	\$ 43.07	\$ 430.70	\$ 33.00	\$ 330.00	\$ 49.08	\$ 490.80	\$ 54.28	\$ 542.80	\$ 45.65	\$ 456.50	\$ 47.41	\$ 474.10	
Manufacturer & Product #:				Genesis Products		Varigard Products #VEAHS1602-24				Germx - 8 oz.		12/8 Oz bottles per case		Kutol #5619		Purell #GOJ965212CT		BETCO 12/16 Oz. #796E-00		12/case		GOJ965212		
3	Purell Economy Size Pump Hand Sanitizer, 67.6 oz./carton of 4 or approved equal.	CASE	10	\$ 7.75	\$ 77.50	105.02/5 Cases - 128 Oz./Carton	\$ 525.10	\$ -	\$ -	\$ -	\$ -	\$ 89.98	\$ 899.80	\$ 46.00	\$ 460.00	\$ 96.21	\$ 962.10	\$ 79.71	\$ 797.10	\$ 89.37	\$ 893.70	\$ 83.56	\$ 835.60	
Manufacturer & Product #:				Genesis Products		Varigard Products #VEAHS16-4								Kutol #5679		Purell #GOJ9622504CT		Purell #GOJ962504CT				GOJ968404		
GROUP 2 PURCHASING TOTALS				\$ 9.20	\$ 92.00	\$ 242.19	\$ 662.27	\$ -	\$ -	\$ 9.00	\$ 90.00	\$ 133.05	\$ 1,330.50	\$ 79.00	\$ 790.00	\$ 145.29	\$ 1,452.90	\$ 133.99	\$ 1,339.90	\$ 135.02	\$ 1,350.20	\$ 130.97	\$ 1,309.70	
GROUP 2 BIDDER'S TOTALS				\$ 9.20	\$ 92.00	\$ 242.19	\$ 662.27	\$ -	\$ -	\$ 9.00	\$ 90.00	\$ 133.05	\$ 1,330.50	\$ 79.00	\$ 790.00	\$ 145.29	\$ 1,452.90	\$ 133.99	\$ 1,339.90	\$ 135.02	\$ 1,350.20	\$ 130.97	\$ 1,309.70	
GROUP 3: CLOROX DISINFECTING WIPES				1		2		3		4		5		6		7		8		9		10		
				GENESIS PRODUCTS		VARIGARD, LLC		MALOR & COMPANY INC		UNITED MEDCO		AMERICAN OSMENT		BUDGET JANITORIAL SUPPLY		AMERICAN SOLUTIONS FOR BUSINESS		TURNER SUPPLY		SMITH & ASSOCIATES ENTERPRISE		ALABAMA INDUSTRIES FOR THE BLIND (AIB)		
ITEM #	DESCRIPTION	UOM	QTY	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	
4	Clorox Disinfecting Wipes, Citrus Blend, 35 wipes per tub, case of 12	CASE	10	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 24.00	\$ 240.00	\$ 34.47	\$ 344.70	\$ 32.40	\$ 324.00	\$ 44.75	\$ 447.50	\$ 33.05	\$ 330.50	\$ 32.84	\$ 328.40	\$ 38.36	\$ 383.60	
Manufacturer & Product #:										Clean Cut						Clorox #CLO01594CT		Clorox #CLO01594CT				CLO01593		
5	Clorox Disinfecting Wipes, Citrus/Lemon, 75 wipes per tub, case of 6	CASE	10	\$ -	\$ -	\$ -	\$ -	\$ 70.00	\$ 700.00	\$ 30.00	\$ 300.00	\$ 34.60	\$ 346.00	\$ 30.90	\$ 309.00	\$ 23.89	\$ 238.90	\$ 54.40	\$ 544.00	\$ 30.10	\$ 301.00	\$ 35.16	\$ 351.60	
Manufacturer & Product #:										Lysol				Clorox #15949		Clorox #CLO015948CT		Anthem Fresh Wipes 12/80 Ct. #37701				CLO15948CT		
GROUP 3 PURCHASING TOTALS				\$ -	\$ -	\$ -	\$ -	\$ 70.00	\$ 700.00	\$ 54.00	\$ 540.00	\$ 69.07	\$ 690.70	\$ 63.30	\$ 633.00	\$ 68.64	\$ 686.40	\$ 87.45	\$ 874.50	\$ 62.94	\$ 629.40	\$ 73.52	\$ 735.20	
GROUP 3 BIDDER'S TOTALS				\$ -	\$ -	\$ -	\$ -	\$ 70.00	\$ 700.00	\$ 54.00	\$ 540.00	\$ 69.07	\$ 690.70	\$ 63.30	\$ 633.00	\$ 68.64	\$ 686.40	\$ 87.45	\$ 874.50	\$ 62.94	\$ 629.40	\$ 73.52	\$ 735.20	
GROUP 4: LYSOL DISINFECTING WIPES & SPRAYS				1		2		3		4		5		6		7		8		9		10		
				GENESIS PRODUCTS		VARIGARD, LLC		MALOR & COMPANY INC		UNITED MEDCO		AMERICAN OSMENT		BUDGET JANITORIAL SUPPLY		AMERICAN SOLUTIONS FOR BUSINESS		TURNER SUPPLY		SMITH & ASSOCIATES ENTERPRISE		ALABAMA INDUSTRIES FOR THE BLIND (AIB)		
ITEM #	DESCRIPTION	UOM	QTY	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	PRICE	EXT. PRICE	
6	Lysol Disinfecting Wipes, Lemon and Lime Blossom, 35 wipes per canister, case of 12	CASE	10	\$ -	\$ -	\$ -	\$ -	\$ 65.00	\$ 650.00	\$ 24.00	\$ 240.00	\$ 38.25	\$ 382.50	\$ 35.64	\$ 356.40	\$ 27.75	\$ 277.50	\$ 40.58	\$ 405.80	\$ 35.98	\$ 359.80	\$ 39.99	\$ 399.90	
Manufacturer & Product #:										Clean Cut				Lysol #RAC81145		Lysol #RAC81145CT		Reckitt (Lysol) #RAC81145CT				RAC81145CT		
7	Lysol Disinfecting Wipes, Lemon and Lime Blossom, 80 wipes per canister, case of 6	CASE	10	\$ -	\$ -	\$ -	\$ -	\$ 65.00	\$ 650.00	\$ 30.00	\$ 300.00	\$ 34.92	\$ 349.20	\$ 30.90	\$ 309.00	\$ 37.31	\$ 373.10	\$ 54.40	\$ 544.00	\$ 31.09	\$ 310.90	\$ 35.33	\$ 353.30	
Manufacturer & Product #:														Lysol #RAC77182		Lysol #RAC77182CT		Anthem Fresh Wipes 12/80 Ct. #37701				RAC77182CT		
8	Lysol Professional Disinfectant Spray, Crisp Linen Scent, 19oz, case of 12	CASE	10	\$ -	\$ -	\$ -	\$ -	\$ 100.00	\$ 1,000.00	\$ 84.00	\$ 840.00	\$ 83.67	\$ 836.70	\$ 83.76	\$ 837.60	\$ 99.83	\$ 998.30	\$ 46.24	\$ 462.40	\$ 56.03	\$ 560.30	\$ 101.04	\$ 1,010.40	
Manufacturer & Product #:														Lysol #RAC74828		Lysol #RAC74828CT		Zenex #495545		Chase Products #419-0425		RAC74828CT		
9	Lysol Professional Disinfectant Spray, Original Scent, 19oz, case of 12	CASE	10	\$ -	\$ -	\$ -	\$ -	\$ 110.00	\$ 1,100.00	\$ 84.00	\$ 840.00	\$ 83.67	\$ 836.70	\$ 43.20	\$ 432.00	\$ 99.83	\$ 998.30	\$ 48.24	\$ 482.40	\$ 56.03	\$ 560.30	\$ 92.88	\$ 928.80	
Manufacturer & Product #:														BETCO; Product # Glybet		Lysol #RAC74828CT		BETCO #10862300		Chase Products #419-0427		RAC04650CT		
GROUP 4 PURCHASING TOTALS				\$ -	\$ -	\$ -	\$ -	\$ 340.00	\$ 3,400.00	\$ 222.00	\$ 2,220.00	\$ 240.51	\$ 2,405.10	\$ 193.50	\$ 1,935.00	\$ 264.72	\$ 2,647.20	\$ 189.46	\$ 1,894.60	\$ 179.13	\$ 1,791.30	\$ 269.24	\$ 2,692.40	
GROUP 4 BIDDER'S TOTALS				\$ -	\$ -	\$ -	\$ -	\$ 340.00	\$ 3,400.00	\$ 222.00	\$ 2,220.00	\$ 240.51	\$ 2,405.10	\$ 193.50	\$ 1,935.00	\$ 264.72	\$ 2,647.20	\$ 189.46	\$ 1,894.60	\$ 179.13	\$ 1,791.30	\$ 269.24	\$ 2,692.40	
EXACT TRANSPORTATION CHARGES, IF ANY				\$ -	\$ -	\$ 150.00	\$ 150.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
GRAND TOTALS FOR GROUPS 1-4				PURCHASING TOTALS		\$ 92.00	\$ 912.27	\$ 4,100.00	\$ 5,250.00	\$ 27,386.30	\$ 30,158.00	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50
				BIDDER'S TOTALS		\$ 92.00	\$ 912.27	\$ 4,200.00	\$ 5,250.00	\$ 27,386.30	\$ 30,158.00	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50	\$ 31,301.50

BID TABULATION

35-21 "SOAP SANITIZING PRODUCTS"

	GINESIS PRODUCTS	VARIGARD, LLC	MALOR & COMPANY INC	UNITED MEDCO	AMERICAN OSMENT	BUDGET JANITORIAL SUPPLY	AMERICAN SOLUTIONS FOR BUSINESS	TURNER SUPPLY	SMITH & ASSOCIATES ENTERPRISE	ALABAMA INDUSTRIES FOR THE BLIND (AIB)
Delivery is guaranteed not later than _____ days after order date.	7	4 Business Days	30	7	2	2	2-4 Days	14	N/A-All clorox & lysol items are special ordered items, which means they are delivered upon availability	21
Guaranteed maximum discount available if contract is renewed for 2nd year _____%	0%	10%	1%	0%	0%	0%	Negotiable	0%	0%	
Guaranteed maximum discount available if contract is renewed for 3rd year _____%	0%	15%	2%	0%	0%	0%	Negotiable	0%	0%	
Maximum Completion or Delivery Time: _____ days from receipt of order or notice to proceed.	7	4 Business Days	30	7	2	5	2-4 Days	14	N/A-All clorox & lysol items are special ordered items, which means they are delivered upon availability	
Delivery. Delivery time after receipt of order: _____ days. Deliver will be made via (check applicable means of delivery): ___Bidder's Truck ___ Commercial Truck ___ Train ___ Sea ___ Air	7 Days by Bidder's Truck & Commercial Truck	4 Business Days by Commercial Truck & Carrier or USPS	30 Days by Commercial Truck	7 Days by Commercial Truck	2 Days	Bidder's Truck	2-4 Days by Commercial Truck	7 Days By Bidder's Truck	N/A-All clorox & lysol items are special ordered items, which means they are delivered upon availability. By Bidder's Truck & Commercial Truck	
Discounts. The following discounts will be considered in award of bid. a. Award of all items. Indicate any additional discount for award of all items to your company: _____%.	0%	N/A	1%	0%	0%	0%	0%	0%	0%	
Discounts. The following discounts will be considered in award of bid. b. Payment Discount. Discount for payment of invoice within 20 days of receipt is: _____%. Payment discounts of 20 or more days will be considered in award of bid. The County will not take discounts that are not earned.	0%	0%	1%	0%	0%	1%	0%	0%	0%	

REQUIRED FORMS	GINESIS PRODUCTS	VARIGARD, LLC	MALOR & COMPANY INC	UNITED MEDCO	AMERICAN OSMENT	BUDGET JANITORIAL SUPPLY	AMERICAN SOLUTIONS FOR BUSINESS	TURNER SUPPLY	SMITH & ASSOCIATES ENTERPRISE	ALABAMA INDUSTRIES FOR THE BLIND (AIB)
Price Sheet	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Notification of Intent to Respond	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes
Non-Collusion Affidavit	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
Affidavit of Contractor	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
Jefferson County, Alabama Equal Employment Opportunity Certification Form	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
Debarment Statement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
Signature Page	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
PACA FORM	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	No	No
Jefferson County Business License	No	No	No	No	No	No	Yes	No	No	No
Certificate of Insurance	No	No	No	No	No	No	Yes	No	No	No

CONTACT INFORMATION

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- Malor & Company Inc / Garly Benoit, CEO / 667 Madison Avenue 5th Floor, New York, NY 10065 / Telephone: (251) 498-9732 / Email: garly.b@malorcompany.com
- United Medco / Nicholas R. DiMauro, Chief Strategy Officer / 4250 Coral Ridge, Coral Springs, FL 33065 / Telephone: (561) 715-1096 / Email: ndimauro@unitedmedco.com
- American Osment / Stan Burt, Sales / 2923 5th Ave. South, Birmingham, AL 35233 / Telephone: (205) 326-3456 / Fax: (205) 325-8134 / Email: sburt@imperialdade.com
- Budget Janitorial Supply / Steven L. Savage, President / 90 Pardue Road, Pelham, AL 35124 / Telephone: (205) 663-1822 / Fax: (205) 663-2088 / Email: ssavage@bjsupply.com
- American Solutions for Business / Jim George, Account Manager / 31 E Minnesota Avenue, Glenwood, MN 56334 / Telephone: (205) 422-7878 / Toll Free: 800-862-3690 / Fax: (320) 634-1163 / Email: jgeorge@americanbus.com
- Turner Supply / Jimmy Thomas, Facilities Specialist or Chip Schramm, President / 401 33rd Street North, Birmingham, AL 35222 / Telephone: (205) 252-6000 / Email: JThomas@turnersupply.com or Cschramm@turnersupply.com
- Smith & Associates Enterprise / Joe Smith, President or Reginald Ware, Director of Marketing & Sales / 1456 Berry Road, Birmingham, AL 35226 / Telephone: (205) 901-3353 or 253-9962 / Fax: (205) 290-4285 / Email: rware.print.supplies@gmail.com or joe@designprintshipping.com
- Alabama Industries for the Blind (AIB) / Elaine Evans, Sales / 1209 Fort Lashley Avenue, Talladega, AL 35160 / Telephone: (256) 651-0898 / Fax: (256) 761-3505